# EXPERIENCE OF SETTING UP A NEW DBT SERVICE

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Learning outcomes for today

- Kotter's 8 step change model in context of setting up a new DBT service within KMHS
- Experience so far
- Patient testimonials

#### KOTTER'S MODEL OF CHANGE: OVERVIEW

- John Kotter is an Emeritus Professor of Leadership at Harvard Business School and New York Times bestselling author
- Kotter first presented this concept in his book "Leading Change" in 1996
- Backed by observations of research in many big companies and corporations
- Kotter hypothesised that companies generally had a 30% success rate with any change process and he believed that this success rate can be enhanced using his model
- Most employees resist change even though they are integral to successful change in a company
- Some experts say that Kotter's model is an extension of Lewin's change model (unfreeze – change – freeze)



#### STEP 1: CREATE URGENCY

- Kotter felt that this was the most important step. Significant time and energy needs to go into this if change has to succeed
- He felt that when you have 75% or more of the stakeholders engaged, successful change can happen
- Start honest discussions with relevant stakeholders about intended change
- Identify opportunities and potential threats
- Request support from all the stakeholders and answer their queries

- Commenced the current post as consultant psychiatrist in September 2013
- Had obtained DBT training in 2012 as SpR with Dr Pat Gibbons in Co. Kildare
- Recognised a good few service users within KMHS, both inpatient and outpatient who were presenting with cognitive and behavioural dysregulation of EUPD
- As my own CMHT and service in general was not trained in the concepts of EUPD and DBT, I started educating them by organising presentations on the topic
- Presentations for own CMHT, local GPs, inpatient staff, including NCHDs and other consultants
- Regular discussions with own CMHT and inpatient staff about EUPD and DBT
- Diagnosis review for clients already in service who met the criteria for EUPD

#### STEP 2: BUILD A GUIDING TEAM

- Identify change leaders within your organisation. Enrol support from key stakeholders without whose support the change process may be blocked
- Ensure a good mix of expertise, job status and political clout amongst the guiding team
- Work intensely on the guiding team's dynamics and look for strong emotional commitment form each member
- Continuously check for weak areas within this team and work on same

- Guiding team of myself, ECD, ADON, Clinical Psychologist and a CMHN
- Discussions with 2 staff in the service who were already trained in DBT
- Created a business case backed by International and Irish research on effectiveness of DBT which was presented to MHMT
- Close work with ADON on the CMHT to help clear path for training for nurses
- Identified a group of Nurses who were interested in training in DBT
- Training for Clinical Psychologist in DBT as well
- Kept the interest and engagement for CMHT up by regular discussions at team meetings

#### STEP 3: GET THE RIGHT VISION

- When you first start with an idea for change, build that into a clear vision for the organisation to understand
- Determine the values guiding your change process
- Develop a short summary for your vision that captures what you "see" as the change
- Create a strategy to execute this vision

- With the help of guiding team, we created a vision for KMHS where service users with EUPD would benefit from an evidenced based treatment locally
- The MHMT was provided with the vision whereby the service burden secondary to the needs of this group of service users could be reduced
- Literature evidence (local and international) in relation to fiscal factors like admission rates, length of stay, A&E attendance for service users with EUPD who respond to DBT was presented to MHMT
- Literature evidence in relation to recovery for service users with EUPD was also presented

#### STEP 4: COMMUNICATE FOR BUY-IN

- Communicating the vision for any change is vital. Most organisations have other competing demands for resources so it's important to communicate your vision regularly
- Call for special meetings to explain your vision but also talk about it with relevant stakeholders at every opportunity
- Address stakeholders' anxieties and concerns honestly
- "Walk the talk" and lead by example

- Asked for permission to attend a MHMT meeting
- Presented the vision for DBT in KMHS
- Answered questions and queries including cost-benefit themes
- Regular talks with ECD and other consultant colleagues in KMHS about benefits of in-house DBT program
- Case presentations at in-house teaching program highlighting EUPD clients who would benefit from DBT

#### STEP 5: EMPOWER ACTION

- Involves removing barriers or obstacles to the change
- If you've come to this stage, the people who want the change are excited to move on
- Important to recognise stakeholders who may not be convinced yet as they will act as barriers to change
- Work closely on showing these people the vision, maybe even from their perspective
- Also focus on barriers such as organisational culture, funding, technology, etc.

- Fortunate to not experience any major obstacles in the process
- Nursing staff available due to a rehab hostel closing down in catchment area. Nursing management was keen on identifying new roles for these staff anyways
- ECD also supportive as had been keen on having DBT in KMHS for a while
- CMHT and Nursing staff (who trained in DBT) were well supported in the transition at every stage
- DBT training available from Endeavour Programme in Cork, funded by NSPO

#### STEP 6: CREATE SHORT TERM WINS

- Nothing motivates more than success!
- Highlight early successes and communicate to key stakeholders, mainly ones who were resistant to change
- Create short term wins and celebrate these to further motivate staff. Also keeps cynics away
- Analyse pros and cons of short term wins thoroughly as choosing the wrong target may hurt the initiative
- Reward team members who help achieve targets

- Highlighted successful training completion for nurses in DBT to Management team
- Support and acknowledgment of DBT program and benefits to members of CMHT staff caseloads, who in turn highlighted same to their managers
- Frequent reports to MHMT of staff and patient testimonials about DBT
- Organised a "graduation ceremony" for first cohort of patients to complete DBT program
- Published a review paper on DBT involving testimonials from staff and patients

## STEP 7: DON'T LET UP

- Don't celebrate too quickly. Real change runs deep (different from short term wins!)
- After every (short term) win, analyse what went right and what needs improving
- Set goals to continue building on the momentum
- Empower team and staff to continue the change process themselves

- Ongoing discussions within CMHT about DBT program and it's effectiveness
- Ongoing regular presentations to NCHDs in their induction program about EUPD and DBT
- Further expansion of DBT by therapists providing 1:1 DBT guided therapy to selected patients
- DBT therapists set up a Family Connections Group (to support and educate family members of patients with EUPD)

#### STEP 8: MAKE IT STICK

- Change has to be embedded into organisation culture if it has to succeed!
- Any new initiative must continue for enough time before culture changes and culture will not change unless the new initiate continues consistently
- Highlight results attached to new initiative or behaviours
- Reinforce new culture through coaching and training, tell vivid stories at every opportunity
- Reward people who embrace the new initiative

#### WHAT WE ARE DOING

- Promote benefits of DBT at every opportunity (including this one!)
- Research involving first 2 cohorts of full DBT program patients which showed positive results. Presented as posters in 2 international conferences and published as a paper. This paper was forwarded to CMHT and MHMT as well
- Regular formal and informal discussions with GPs and other colleagues about benefits of DBT
- Presentation to local community in Kenmare about DBT in the local mental health day
- Ongoing coaching and training of NCHDs who are part of this team with the hope that some of these will go and set up their own DBT programs

# EXPERIENCE SO FAR

- Very positive and fulfilling!
- 4<sup>th</sup> Cohort for full 1 year DBT program ongoing. DBT guided therapy also ongoing.
- Numerous success stories of patients who finished DBT and were discharged from the service
- Staff found this training to be very fulfilling and more staff express interest regularly
- Fewer inpatient admissions, fewer A&E attendances, fewer "fire fighting" type assessments by CMHT (backed by research carried out by Endeavour Programme, Cork)



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